

A Detailed Summary of 2003-2004 Solicitor Activities in North Carolina

**DETAILED SUMMARY OF PROFESSIONAL SOLICITORS ACTIVITIES IN NORTH CAROLINA AS REPORTED ON FINAL ACCOUNTING
REPORTS RECEIVED BETWEEN JULY 1, 2003 AND JUNE 30, 2004**

| SOLICITORS AND CHARITABLE ORGANIZATIONS (SPONSORS) FOR WHICH THEY SOLICITED CONTRIBUTIONS | NO. OF SPONSOR EVENTS | GROSS RECEIPTS | SPONSORS NET SHARE | SPONSORS NET SHARE AS % OF GROSS RECEIPTS |
|--|--------------------------------------|---------------------------|-------------------------------|--|
| ADVANTAGE FUND-RAISING CONSULTING, INC. | | | | |
| PKD Foundation | 1 | 793,328.90 | 601,138.26 | 75.77% |
| SUB-TOTAL | 1 | 793,328.90 | 601,138.26 | 75.77% |
| AMERICALIST/DIV. OF HAINES & COMPANY | | | | |
| American Heart Association, Inc. | 1 | 388,258.94 | 258,339.22 | 66.54% |
| Leukemia & Lymphoma Society, Inc. | 1 | 14,500,000.00 | 14,010,308.04 | 96.62% |
| March of Dimes | 3 | 32,582,042.00 | 23,700,903.55 | 72.74% |
| Vanished Children's Alliance | 1 | 237,576.95 | 34,176.95 | 14.39% |
| SUB-TOTAL | 6 | 47,707,877.89 | 38,003,727.76 | 79.66% |
| AMERICAN TRADE AND CONVENTION PUBLICATIONS | | | | |
| National Association of Police Athletic Leagues, Inc. | 1 | 2,887,882.00 | 235,475.00 | 8.15% |
| SUB-TOTAL | 1 | 2,887,882.00 | 235,475.00 | 8.15% |
| AREA BENEFITS | | | | |
| Charlotte-Mecklenburg F.O.P. #9 | 1 | 447,406.24 | 110,000.00 | 24.59% |
| Iredell County F.O.P. #10 | 1 | 69,388.00 | 21,198.62 | 30.55% |
| Wake County F.O.P. #41 | 1 | 166,383.00 | 41,683.62 | 25.05% |
| Wayne County F.O.P. #62 | 1 | 36,825.80 | 15,000.00 | 40.73% |
| SUB-TOTAL | 4 | 720,003.04 | 187,882.24 | 26.09% |
| ATLANTIC ADVERTISING & PRODUCTIONS | | | | |
| North Carolina Troopers Association | 1 | 37,800.00 | 5,000.00 | 13.23% |
| SUB-TOTAL | 1 | 37,800.00 | 5,000.00 | 13.23% |

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|--|--------------------------------------|---------------------------|-------------------------------|--|
| BEE, L. C. | | | | |
| Heart Support of America, Inc. | 1 | 206,508.90 | 62,466.62 | 30.25% |
| National Veterans Service Fund, Inc. | 1 | 76,470.87 | 21,509.95 | 28.13% |
| Pacific West Cancer Fund, Inc. | 1 | 202,590.65 | 38,099.97 | 18.81% |
| Project CURE, Inc. | 1 | 427,197.67 | 90,131.12 | 21.10% |
| The Roger Wyburn-Mason and Jack M. Blount Foundation For The Eradication of Rheumatoid Disease | 2 | 172,274.41 | 71,540.58 | 41.53% |
| | | | | |
| SUB-TOTAL | 6 | 1,085,042.50 | 283,748.24 | 26.15% |
| BRISTOL MARKETING ASSOCIATES, INC. | | | | |
| Multiple Sclerosis Foundation, Inc. | 1 | 32,181.00 | 9,654.30 | 30.00% |
| VietNow National Headquarters | 1 | 25,566.37 | 4,077.02 | 15.95% |
| | | | | |
| SUB-TOTAL | 2 | 57,747.37 | 13,731.32 | 23.78% |
| CHARITY AUTO DONATIONS, INC. | | | | |
| Animal Protection Society of Orange County | 1 | 2,960.00 | 1,918.00 | 64.80% |
| Forsyth Humane Society | 1 | 2,250.00 | 1,395.10 | 62.00% |
| | | | | |
| SUB-TOTAL | 2 | 5,210.00 | 3,313.10 | 63.59% |
| CIVIC DEVELOPMENT GROUP LLC | | | | |
| North Carolina Police and Firefighters Olympics | 1 | 438,308.00 | 63,165.00 | 14.41% |
| Paralyzed Veterans Association of Virginia and Mid Atlantic Chapter | 1 | 9,751.00 | 51,397.00 | 18.97% |
| | | | | |
| SUB-TOTAL | 2 | 489,705.00 | 72,916.00 | 14.89% |

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| C J W, INC. | | | | |
| Cleveland County F.O.P. Lodge #18 | 1 | 43,565.00 | 11,215.66 | 25.74% |
| Carteret County Law Enforcement Officers Association | 1 | 53,875.00 | 12,461.57 | 23.13% |
| SUB-TOTAL | 2 | 97,440.00 | 23,677.23 | 24.30% |
| CLASSIC CAMERA | | | | |
| Moyton VFD | 1 | 2,041.00 | 1,073.00 | 52.61% |
| SUB-TOTAL | 1 | 2,041.00 | 1,073.00 | 52.61% |
| COMMUNITY FUNDING COMPANY | | | | |
| Association for Firefighters and Paramedics | 1 | 58,498.00 | 5,849.80 | 10.00% |
| Association for Police and Sheriffs, Inc. | 1 | 20,694.50 | 2,069.45 | 10.00% |
| Children's Emergency Fund | 1 | 61,002.91 | 6,822.80 | 11.18% |
| Law Enforcement Alliance of America, Inc. | 1 | 52,545.77 | 5,627.73 | 10.71% |
| National Federation of the Blind | 1 | 670.00 | 100.50 | 15.00% |
| North Carolina Council of the Blind | 1 | 169,217.14 | 24,734.31 | 14.62% |
| SUB-TOTAL | 6 | 362,628.32 | 45,204.59 | 12.47% |
| COMMUNITY OUTREACH PROGRAM, INC. | | | | |
| Roanoke Valley Rescue Squad | 2 | 51,102.50 | 10,220.50 | 20.00% |
| SUB-TOTAL | 2 | 51,102.50 | 10,220.50 | 20.00% |

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| COMMUNITY SUPPORT SERVICES | | | | |
| Aberdeen Rescue Squad | 1 | 13,044.00 | 8,229.60 | 63.09% |
| Acme-Delco-Riegelwood Fire & Rescue | 1 | 5,883.00 | 3,119.00 | 53.02% |
| Antioch Volunteer Fire Department | 2 | 10,086.00 | 4,848.00 | 48.07% |
| Arapahoe Volunteer Fire Department | 1 | 4,530.00 | 2,717.50 | 59.99% |
| Bakersville Fire & Rescue | 1 | 4,810.00 | 2,787.25 | 57.95% |
| Banner Elk Volunteer Fire Department | 2 | 23,248.00 | 14,858.15 | 63.91% |
| Beaufort EMS | 1 | 13,825.10 | 9,065.86 | 65.68% |
| Bethlehem Volunteer Fire Department | 1 | 7,510.75 | 4,125.95 | 54.93% |
| Blounts Creek Fire & Rescue | 1 | 4,753.00 | 2,466.50 | 51.89% |
| Brevard Rescue Squad | 1 | 50,082.00 | 33,003.00 | 65.90% |
| Bryson City Fire Department | 2 | 18,811.00 | 12,260.60 | 65.18% |
| Burnt Swamp Volunteer Fire Department | 1 | 600.00 | 359.25 | 59.88% |
| Calabash Volunteer EMS | 1 | 24,458.00 | 15,216.65 | 62.22% |
| Cameron Fire Department | 1 | 4,362.00 | 2,721.20 | 62.38% |
| Candor EMS | 1 | 1,635.00 | 906.00 | 55.41% |
| Carthage Fire Fighters Association | 1 | 6,204.00 | 3,952.20 | 63.70% |
| Chadbourn Volunteer Fire & Rescue | 1 | 6,689.00 | 4,373.40 | 65.38% |
| Chatham County Rescue Squad | 1 | 15,095.00 | 9,350.00 | 61.94% |
| Coastline Volunteer Rescue Squad | 2 | 34,518.00 | 21,644.48 | 62.70% |
| Colerain Rescue Squad | 1 | 7,105.00 | 4,489.00 | 63.18% |
| Cordova Rescue Squad | 1 | 7,222.00 | 4,553.20 | 63.05% |
| Cove City Volunteer Fire Department | 1 | 3,246.00 | 1,699.00 | 52.34% |
| Crawford Volunteer Fire Department | 1 | 4,440.00 | 2,766.00 | 62.30% |
| Deep Run Volunteer Fire Department | 1 | 8,752.00 | 4,481.00 | 51.20% |
| Dover Volunteer Fire Department | 1 | 1,117.50 | 629.00 | 56.29% |
| Dublin Volunteer Fire Department | 1 | 4,027.00 | 2,146.00 | 53.29% |
| Dudley Volunteer Fire Department | 1 | 5,537.00 | 3,006.00 | 54.29% |
| East Chatham Rescue Squad | 1 | 23,718.00 | 15,699.00 | 66.19% |
| Eden Rescue Squad | 1 | 25,215.00 | 9,102.00 | 36.10% |
| Ellerbe Rescue Squad | 1 | 10,030.00 | 5,833.75 | 58.16% |
| Emergency Medical Rescue Squad | 2 | 17,967.00 | 11,705.00 | 65.15% |

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| COMMUNITY SUPPORT SERVICES (CONT) | | | | |
| Fair Bluff Fire Department | 1 | 3,265.00 | 2,203.00 | 67.47% |
| Fairview Volunteer Fire Department | 2 | 15,785.00 | 10,661.00 | 67.54% |
| Four Oaks Rescue Squad | 1 | 18,920.00 | 12,872.00 | 68.03% |
| Firemen's Club of Madison | 1 | 6,314.00 | 4,066.70 | 64.41% |
| Fremont Fire Department | 2 | 8,751.00 | 5,002.00 | 57.16% |
| Garland Rescue Squad | 1 | 3,810.00 | 2,334.00 | 61.26% |
| Gaston Volunteer Rescue Squad | 2 | 6,899.25 | 4,033.93 | 58.47% |
| Gibson Volunteer Fire Department | 1 | 1,370.00 | 860.00 | 62.77% |
| Hoke County Rescue Squad | 1 | 15,880.00 | 9,652.00 | 60.78% |
| Hollister Volunteer Rescue Squad | 1 | 2,810.00 | 1,710.00 | 60.85% |
| Jackson Volunteer Rescue Squad | 2 | 32,631.00 | 20,019.40 | 61.35% |
| Kernersville Volunteer Rescue Squad | 2 | 39,680.00 | 25,198.00 | 63.50% |
| Lake Rim Fire Department | 2 | 15,475.00 | 9,438.00 | 60.99% |
| Lake Waccamaw Fire & Rescue | 1 | 8,019.00 | 5,109.40 | 63.72% |
| Little Swift Creek Volunteer Fire Department | 1 | 11,905.00 | 6,255.00 | 52.54% |
| Lumberton Rescue Squad | 1 | 35,692.00 | 23,271.00 | 65.20% |
| Madison Fire Department | 2 | 10,621.00 | 6,756.90 | 63.62% |
| Madison Rockingham Rescue Squad | 2 | 22,957.00 | 13,063.05 | 56.90% |
| Magnolia EMS & Rescue | 1 | 2,246.00 | 1,447.60 | 64.45% |
| Magnolia Volunteer Fire Department | 2 | 6,706.87 | 4,042.47 | 60.27% |
| Marshall Volunteer Fire Department | 1 | 7,300.00 | 4,100.50 | 56.17% |
| Maxton Rescue Squad | 1 | 6,340.00 | 3,853.80 | 60.79% |
| Maysville Rescue Squad | 1 | 4,114.00 | 2,496.40 | 60.68% |
| Mount Holly Fire & Rescue | 2 | 30,964.00 | 20,300.40 | 65.56% |
| Mount Olive Fire Department | 2 | 19,059.00 | 12,169.20 | 63.85% |
| Murfreesboro Volunteer Rescue Squad | 1 | 10,994.00 | 6,439.10 | 58.57% |
| Nashville Fire Department | 1 | 11,646.00 | 7,245.60 | 62.22% |
| Nashville Fire District, Auxiliary | 1 | 11,309.00 | 6,867.40 | 60.73% |
| New River Volunteer Fire & Rescue | 1 | 4,600.00 | 2,782.00 | 60.48% |
| North Lenoir Volunteer Fire Department | 1 | 17,348.00 | 9,001.50 | 51.89% |
| Oak Grove Volunteer Fire Department | 1 | 4,950.00 | 2,763.00 | 55.82% |

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| COMMUNITY SUPPORT SERVICES (CONT) | | | | |
| Pollockville Volunteer Fire & Rescue Squad | 1 | 2,985.00 | 1,923.00 | 64.42% |
| Red Springs Rescue Squad | 1 | 3,960.00 | 2,452.00 | 61.92% |
| Reidsville Rescue Squad | 1 | 26,022.25 | 16,161.45 | 62.11% |
| Reynolds Volunteer Fire Department | 2 | 7,195.00 | 4,349.60 | 60.45% |
| Richlands Volunteer Fire Department | 1 | 8,155.00 | 5,177.00 | 63.48% |
| Richmond County Rescue Squad | 1 | 17,490.00 | 10,628.00 | 60.77% |
| Roanoke Valley Rescue Squad | 1 | 23,361.00 | 13,854.30 | 59.31% |
| Robbins Volunteer Rescue Squad | 1 | 8,860.00 | 5,523.25 | 62.34% |
| Rose Hill Fire & Rescue | 1 | 4,900.00 | 3,131.50 | 63.91% |
| Rowan County Rescue Squad | 1 | 120,375.00 | 77,393.00 | 64.29% |
| Rowland Rescue Squad | 1 | 4,310.00 | 2,768.00 | 64.22% |
| Rutherford County Rescue Squad | 1 | 23,322.00 | 14,739.20 | 63.20% |
| Sandy Bottom Volunteer Fire & Rescue | 2 | 15,979.00 | 8,608.00 | 53.87% |
| Sanford-Lee County Rescue Squad | 1 | 22,934.00 | 13,890.40 | 60.57% |
| Scuffleton Volunteer Fire Department | 1 | 1,509.00 | 799.50 | 52.98% |
| Shalotte Rescue Squad | 1 | 17,239.00 | 11,466.60 | 66.52% |
| Shelby Rescue Squad | 1 | 31,204.00 | 20,093.60 | 64.39% |
| Snow Hill EMS | 1 | 10,590.00 | 6,022.50 | 56.87% |
| Southern Pines Volunteer Fire & Rescue | 1 | 23,850.00 | 15,718.50 | 65.91% |
| Spruce Pines Fire & Rescue | 1 | 8,802.00 | 5,509.20 | 62.59% |
| Stanley County Rescue Squad | 1 | 26,488.00 | 15,466.15 | 58.39% |
| Stantonsburg EMS | 1 | 9,991.00 | 5,260.50 | 52.65% |
| Staton House Fire Department | 1 | 3,900.00 | 2,235.00 | 57.31% |
| Stewartsville Volunteer Fire Department | 1 | 2,055.00 | 1,357.00 | 66.03% |
| Stoney Creek Rescue Squad | 2 | 93,417.00 | 61,958.40 | 66.32% |
| Stecoah Township Rescue Squad & Fire Department | 1 | 3,633.00 | 2,074.65 | 57.11% |
| Tabernacle Volunteer Fire Department | 1 | 2,810.00 | 1,606.25 | 57.16% |
| Tabor City Rescue Squad | 2 | 15,445.00 | 9,949.00 | 64.42% |
| Towncreek Rescue Squad | 1 | 6,790.00 | 5,154.00 | 75.91% |
| Triple Springs Volunteer Fire Department | 1 | 2,495.00 | 1,421.75 | 56.98% |
| Vance County Rescue Squad | 1 | 36,032.50 | 23,155.50 | 64.26% |

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| COMMUNITY SUPPORT SERVICES (CONT) | | | | |
| Vass Rescue Squad | 1 | 15,525.00 | 8,835.75 | 56.91% |
| Watauga County Rescue Squad | 1 | 43,490.00 | 29,405.60 | 67.61% |
| West Edgecombe Rescue Squad | 1 | 18,086.00 | 11,631.40 | 64.31% |
| Westfield Volunteer Fire Department | 1 | 2,890.00 | 1,621.00 | 56.09% |
| Whiteville Rescue Squad | 1 | 15,605.00 | 9,039.50 | 57.93% |
| Yancey County Rescue | 1 | 40,424.00 | 26,188.00 | 64.78% |
| | | | | |
| SUB-TOTAL | 119 | 1,489,000.22 | 924,695.94 | 62.10% |
| CONTRACT COMMUNICATIONS, INC. | | | | |
| America's Athletes with Disabilities, Inc. | 1 | 422,942.00 | 71,900.00 | 17.00% |
| Cancer Recovery Foundation of America | 1 | 1,624,001.00 | 324,800.00 | 20.00% |
| For Kids Sake | 1 | 119,974.00 | 11,998.00 | 10.00% |
| | | | | |
| SUB-TOTAL | 3 | 2,166,917.00 | 408,698.00 | 18.86% |
| ETSELL, INC. d/b/a SHRINE SERVICES | | | | |
| Amran Shrine Temple | 1 | 297,674.00 | 60,750.00 | 20.41% |
| Oasis Shrine Center | 1 | 399,443.00 | 80,000.00 | 20.03% |
| | | | | |
| SUB-TOTAL | 2 | 697,117.00 | 140,750.00 | 20.19% |

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| FACTER DIRECT LTD | | | | |
| Alzheimer's Disease & Related Disorders, Inc. | 1 | 25,430.00 | 1,599.00 | 6.29% |
| American Humane Association | 1 | 11,625.00 | 5,370.00 | 46.19% |
| The American Society for the Prevention of Cruelty to Animals | 1 | 66,858.00 | 43,718.00 | 65.39% |
| Anti-Defamation League of B'nai B'rith | 1 | 8,904.00 | 3,491.00 | 39.21% |
| Church World Service | 1 | 9,633.00 | 38.00 | 0.39% |
| Citizens Against Government Waste | 1 | 80,743.00 | 3,135.00 | 3.88% |
| Colonial Williamsburg Foundation | 1 | 431,462.00 | 217,800.00 | 50.48% |
| The Heritage Foundation | 1 | 495,813.00 | 31,841.00 | 6.42% |
| The Interfaith Alliance | 1 | 336,122.00 | 107,746.00 | 32.06% |
| International Rescue Committee | 2 | 358,213.00 | 203,607.00 | 56.84% |
| The Justice Project | 1 | 39,054.00 | 11,261.00 | 28.83% |
| The Metropolitan Museum of Art | 1 | 393,770.00 | 253,510.00 | 64.38% |
| NARAL Pro-Choice America | 1 | 1,076,449.00 | 521,512.00 | 48.45% |
| National Parks Conservation Association | 1 | 460,567.00 | 131,505.00 | 28.55% |
| National Trust for Historic Preservation in the United States | 1 | 717,721.20 | 336,868.20 | 46.94% |
| Natural Resources Defense Council | 1 | 823,909.00 | 369,656.00 | 44.87% |
| Planned Parenthood Action Fund, Inc. | 1 | 318,585.00 | 156,676.00 | 49.18% |
| Planned Parenthood Federation of America, Inc. | 1 | 2,955,145.00 | 1,591,316.00 | 53.85% |
| Project HOPE – The People To People Health Foundation, Inc. | 1 | 16,891.00 | 0.00 | 0.00% |
| United States Association for UNHCR | 1 | 17,084.00 | 0.00 | 0.00% |
| United States Fund for UNICEF | 1 | 46,908.00 | 9,614.00 | 20.50% |
| Vietnam Veterans of America Foundation | 1 | 91,924.00 | 23,929.00 | 26.03% |
| | | | | |
| SUB-TOTAL | 23 | 8,782,810.20 | 4,024,192.20 | 45.82% |

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| FIRECO LLC | | | | |
| Asheville Firefighters Association | 2 | 454,177.92 | 74,150.39 | 16.33% |
| Charlotte Firefighters Association | 3 | 1,303,549.07 | 265,387.82 | 20.36% |
| Concord Professional Firefighters Association | 3 | 355,611.78 | 75,331.57 | 21.18% |
| Fayetteville Professional Firefighters Association | 3 | 384,300.12 | 50,766.00 | 13.21% |
| Gastonia United Firefighters | 2 | 78,039.90 | 15,160.00 | 19.43% |
| Hickory Firefighters Association | 3 | 317,926.94 | 64,452.94 | 20.27% |
| High Point Firefighters Association | 1 | 55,681.35 | 10,767.50 | 19.34% |
| Lenoir Firefighters Association | 3 | 156,589.28 | 34,959.37 | 22.33% |
| Lexington Firefighters Association | 3 | 401,738.44 | 75,480.10 | 18.79% |
| Professional Firefighters of Greensboro | 3 | 411,409.74 | 72,225.81 | 17.56% |
| Professional Firefighters of High Point | 2 | 89,111.19 | 13,321.32 | 14.95% |
| Professional Paramedics Association of Davidson County | 2 | 203,135.21 | 37,930.10 | 18.67% |
| Sanford Association of Professional Fire Fighters | 3 | 108,809.35 | 16,049.34 | 14.75% |
| | | | | |
| SUB-TOTAL | 33 | 4,320,080.29 | 805,982.26 | 18.73% |
| FUTUREMARKET TELECENTER, INC. | | | | |
| American Diabetes Association | 1 | 10,445,577.00 | 3,798,786.57 | 36.37% |
| The National Children's Cancer Society, Inc. | 2 | 775,285.66 | 292,241.68 | 37.69% |
| | | | | |
| SUB-TOTAL | 3 | 11,220,862.66 | 4,091,028.25 | 36.46% |
| GORDON AND SCHWENKMEYER, INC. | | | | |
| National Abortion & Reproductive Rights Action League | 1 | 41,725.93 | 854.85 | 2.05% |
| | | | | |
| SUB-TOTAL | 1 | 41,725.93 | 854.85 | 2.05% |

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| HARRIS DIRECT a/k/a HARRIS O'MALLEY MARKETING, INC. | | | | |
| National Audubon Society, Inc. | 1 | 77,933.00 | 20,108.95 | 25.80% |
| People for the Ethical Treatment of Animals | 1 | 153,086.00 | 46,041.00 | 30.08% |
| The Planetary Society | 1 | 50,043.00 | 16,901.35 | 33.77% |
| United States Fund for UNICEF | 1 | 24,594.00 | 0.0 | 0.00% |
| The Wilderness Society | 1 | 11,123.00 | 161.75 | 1.45% |
| | | | | |
| SUB-TOTAL | 5 | 316,779.00 | 83,213.05 | 26.27% |

| | | | | |
|---|-----------|---------------------|-------------------|---------------|
| HERITAGE COMPANY, INC., THE | | | | |
| American Association of Deaf-Blind | 1 | 6,597.00 | 1,120.80 | 16.99% |
| American Legion, Department of North Carolina | 1 | 26,952.00 | 15,119.64 | 56.10% |
| America's Athletes with Disabilities | 1 | 16,442.00 | 3,661.90 | 22.27% |
| Children's Wish Foundation International | 1 | 57,924.00 | 21,900.51 | 37.81% |
| Enlisted Association of the National Guard of the United States | 2 | 17,148.00 | 4,853.98 | 28.31% |
| Mothers Against Drunk Driving | 1 | 147,808.00 | 73,904.00 | 50.00% |
| Multiple Sclerosis Association of America, Inc. | 1 | 86,543.00 | 40,188.55 | 46.44% |
| The National Children's Cancer Society, Inc. | 1 | 49,383.50 | 24,002.83 | 48.60% |
| North Carolina Association of the Deaf, Inc. | 1 | 12,419.00 | 7,000.00 | 56.37% |
| Special Olympics North Carolina | 2 | 1,020,647.09 | 408,259.65 | 40.00% |
| Vanished Children's Alliance | 1 | 16,785.00 | 5,428.55 | 32.34% |
| | | | | |
| SUB-TOTAL | 13 | 1,458,648.59 | 605,440.41 | 41.51% |

| | | | | |
|---|----------|------------------|------------------|---------------|
| HOMETOWN PRODUCTIONS/RAY BULLARD | | | | |
| Beaufort Rescue Squad | 1 | 7,880.00 | 2,000.00 | 25.38% |
| Goldsboro Firefighters | 2 | 12,590.00 | 5,000.00 | 39.71% |
| Greene, Jones, Lenoir LEOA, Inc. | 1 | 11,841.00 | 3,000.00 | 25.34% |
| Kinston Police Club | 1 | 8,545.00 | 4,000.00 | 46.81% |
| | | | | |
| SUB-TOTAL | 5 | 40,856.00 | 14,000.00 | 34.27% |

**DETAILED SUMMARY OF PROFESSIONAL SOLICITORS ACTIVITIES IN NORTH CAROLINA AS REPORTED ON FINAL ACCOUNTING
REPORTS RECEIVED BETWEEN JULY 1, 2003 AND JUNE 30, 2004**

| SOLICITORS AND CHARITABLE ORGANIZATIONS (SPONSORS) FOR WHICH THEY SOLICITED CONTRIBUTIONS | NO. OF SPONSOR EVENTS | GROSS RECEIPTS | SPONSORS NET SHARE | SPONSORS NET SHARE AS % OF GROSS RECEIPTS |
|--|--------------------------------------|---------------------------|-------------------------------|--|
| INFOCISION MANAGEMENT CORPORATION | | | | |
| African Wildlife Foundation | 1 | 355.00 | 74.30 | 20.93% |
| Alliance Defense Fund | 1 | 4,810.00 | 214.13 | 4.45% |
| American Cancer Society | 1 | 268,143.13 | 109,955.08 | 41.01% |
| American Center for Law & Justice | 1 | 154,969.30 | 35,642.97 | 23.00% |
| American Diabetes Association | 1 | 47,672.00 | 21,781.26 | 45.69% |
| America's Second Harvest | 1 | 1,825.00 | 714.13 | 39.13% |
| CARE | 1 | 33,223.95 | 10,549.94 | 31.75% |
| Catholic Medical Mission Board | 1 | 1,150.00 | 594.50 | 51.70% |
| Chosen People Ministries | 1 | 1,649.83 | 907.17 | 54.99% |
| Christian Appalachian Project | 1 | 14,462.00 | 11,164.73 | 77.20% |
| Christian Research Institute | 1 | 7,721.00 | 4,103.00 | 53.14% |
| Concerned Women for America | 1 | 21,910.00 | 0.00 | 0.00% |
| Coral Ridge Ministries | 1 | 122,294.00 | 110,094.36 | 90.02% |
| Ducks Unlimited | 1 | 1,200.00 | 287.47 | 23.96% |
| Easter Seals | 1 | 13,207.00 | 0.00 | 0.00% |
| International Fellowship of Christians & Jews | 1 | 12,064.00 | 3,191.08 | 26.45% |
| National Multiple Sclerosis Society | 1 | 141,573.00 | 109,347.60 | 77.24% |
| National Wildlife Federation | 1 | 2,235.45 | 2,166.48 | 96.91% |
| USA Shooting | 1 | 790.00 | 135.07 | 17.10% |
| US Olympic Committee | 1 | 4,965.00 | 2,311.28 | 46.55% |
| | | | | |
| SUB-TOTAL | 20 | 856,219.66 | 423,234.55 | 49.43% |
| INSERVICE AMERICA, INC. | | | | |
| Food for the Poor | 1 | 90.00 | 0.00 | 0.00% |
| | | | | |
| SUB-TOTAL | 1 | 90.00 | 0.00 | 0.00% |

**DETAILED SUMMARY OF PROFESSIONAL SOLICITORS ACTIVITIES IN NORTH CAROLINA AS REPORTED ON FINAL ACCOUNTING
REPORTS RECEIVED BETWEEN JULY 1, 2003 AND JUNE 30, 2004**

| SOLICITORS AND CHARITABLE ORGANIZATIONS (SPONSORS) FOR WHICH THEY SOLICITED CONTRIBUTIONS | NO. OF SPONSOR EVENTS | GROSS RECEIPTS | SPONSORS NET SHARE | SPONSORS NET SHARE AS % OF GROSS RECEIPTS |
|--|--------------------------------------|---------------------------|-------------------------------|--|
| INTEGRAL RESOURCES, INC. | | | | |
| American Council of the Blind | 1 | 594,697.60 | 130,000.00 | 21.86% |
| Special Olympics North Carolina | 1 | 420,818.81 | 171,000.00 | 40.64% |
| SUB-TOTAL | 2 | 1,015,506.41 | 301,000.00 | 29.64% |
| JOY'S FUNTIME PROMOTIONS | | | | |
| The Elkin Jaycees | 2 | 20,245.94 | 6,088.83 | 30.07% |
| Mount Airy Jaycees, Inc. | 2 | 19,748.55 | 5,939.33 | 30.07% |
| Walnut Cove Lions Club | 2 | 11,014.53 | 3,305.93 | 30.01% |
| SUB-TOTAL | 6 | 51,009.02 | 15,334.09 | 30.06% |
| LAS, LLC | | | | |
| Childhood Leukemia Foundation, Inc. | 1 | 70,492.00 | 10,362.00 | 14.70% |
| The Committee for Missing Children, Inc. | 1 | 21,550.00 | 2,220.00 | 10.30% |
| Consumers Union of United States, Inc. | 1 | 330,107.00 | 149,990.00 | 45.44% |
| International Narcotic Enforcement Officers Association, Inc. | 1 | 6,705.00 | 806.00 | 12.02% |
| SUB-TOTAL | 4 | 428,854.00 | 163,378.00 | 38.10% |
| LINDA ALLEN | | | | |
| Children's Charity Fund | 4 | 27,435.00 | 5,487.00 | 20.00% |
| Rockingham Kiwanis Club | 1 | 8,230.00 | 2,057.50 | 25.00% |
| SUB-TOTAL | 5 | 35,665.00 | 7,544.50 | 21.15% |
| MANNING ENTERPRISES OF FLORIDA, INC. | | | | |
| Association for Firefighters and Paramedics | 1 | 73,290.00 | 7,329.00 | 10.00% |
| SUB-TOTAL | 1 | 73,290.00 | 7,329.00 | 10.00% |

**DETAILED SUMMARY OF PROFESSIONAL SOLICITORS ACTIVITIES IN NORTH CAROLINA AS REPORTED ON FINAL ACCOUNTING
REPORTS RECEIVED BETWEEN JULY 1, 2003 AND JUNE 30, 2004**

| SOLICITORS AND CHARITABLE ORGANIZATIONS (SPONSORS) FOR WHICH THEY SOLICITED CONTRIBUTIONS | NO. OF SPONSOR EVENTS | GROSS RECEIPTS | SPONSORS NET SHARE | SPONSORS NET SHARE AS % OF GROSS RECEIPTS |
|--|--------------------------------------|---------------------------|-------------------------------|--|
| MDS COMMUNICATIONS CORPORATION | | | | |
| American Leprosy Missions | 1 | 32,439.00 | 18,127.00 | 55.88% |
| Catholic Medical Mission Board, Inc. | 1 | 142,021.00 | 3,262.00 | 2.30% |
| The Christian Network, Inc. | 1 | 95,636.00 | 41,753.00 | 43.66% |
| Concerned Women for America | 1 | 1,804,401.00 | 320,545.00 | 17.76% |
| Gospel Communications International | 1 | 84,070.00 | 57,990.00 | 68.98% |
| Holt International Children's Services | 1 | 79,617.00 | 46,733.00 | 58.70% |
| Life Issues Institute | 1 | 76,215.00 | 50,802.00 | 66.66% |
| MAP International | 1 | 67,622.00 | 45,070.00 | 66.65% |
| Mercy Corps | 1 | 244,257.00 | 165,035.00 | 67.57% |
| National Right to Life Committee | 1 | 3,426,986.00 | 714,164.00 | 20.84% |
| The Navigators | 1 | 607,309.00 | 291,369.00 | 47.98% |
| North Carolina Right to Life, Inc. | 1 | 11,570.00 | 5,593.00 | 48.34% |
| Pioneer Clubs | 1 | 1,970.00 | 0.00 | 0.00% |
| World Impact, Inc. | 1 | 9,568.00 | 3335.00 | 34.86% |
| SUB-TOTAL | 14 | 6,683,681.00 | 1,763,778.00 | 26.39% |
| MELISSA CHAYKIN CONSULTING, INC. | | | | |
| Blowing Rock Community Arts Center Foundation, Inc. | 1 | 673,116.87 | 202,837.84 | 30.13% |
| SUB-TOTAL | 1 | 673,116.87 | 202,837.84 | 30.13% |
| MIDWEST PUBLISHING-DN, INC. | | | | |
| AMVETS Department of North Carolina | 2 | 286,403.10 | 28,640.31 | 10.00% |
| Firefighters Charitable Foundation | 1 | 323,038.51 | 48,455.78 | 15.00% |
| North Carolina Narcotic Enforcement Officers Association | 1 | 352,323.07 | 52,848.46 | 15.00% |
| Operation Lookout National Center for Missing Youth | 1 | 279,222.61 | 41,883.39 | 15.00% |
| SUB-TOTAL | 5 | 1,240,987.29 | 171,827.94 | 13.85% |

**DETAILED SUMMARY OF PROFESSIONAL SOLICITORS ACTIVITIES IN NORTH CAROLINA AS REPORTED ON FINAL ACCOUNTING
REPORTS RECEIVED BETWEEN JULY 1, 2003 AND JUNE 30, 2004**

| SOLICITORS AND CHARITABLE ORGANIZATIONS (SPONSORS) FOR WHICH THEY SOLICITED CONTRIBUTIONS | NO. OF SPONSOR EVENTS | GROSS RECEIPTS | SPONSORS NET SHARE | SPONSORS NET SHARE AS % OF GROSS RECEIPTS |
|--|--------------------------------------|---------------------------|-------------------------------|--|
| NATIONAL COMMUNITY DEVELOPMENT SERVICES, INC. | | | | |
| Greensboro Economic Development Partnership | 1 | 6,640,000.00 | 6,280,844.30 | 94.59% |
| Rowan County Chamber of Commerce | 1 | 1,260,000.00 | 1,038,210.00 | 82.40% |
| Yadkin-Pee Dee Lake | 1 | 986,534.20 | 780,701.45 | 79.14% |
| SUB-TOTAL | 3 | 8,886,534.20 | 8,099,755.75 | 91.15% |
| NON-PROFIT SERVICES, INC. | | | | |
| Dogs Against Drugs/Dogs Against Crime | 1 | 781,136.39 | 93,736.37 | 12.00% |
| Operation Lookout National Center for Missing Youth | 1 | 62,859.42 | 10,057.51 | 16.00% |
| Vietnow National Headquarters | 1 | 102,494.43 | 16,399.11 | 16.00% |
| SUB-TOTAL | 3 | 946,490.24 | 120,192.99 | 12.70% |
| ON GUARD SERVICES, INC. | | | | |
| Chapel Hill Area Police Protective League | 1 | 22,700.00 | 6,810.00 | 30.00% |
| Greensboro Police Officers Association | 1 | 177,175.00 | 53,152.50 | 30.00% |
| Lumberton Police Officer's Association | 1 | 31,850.00 | 9,555.00 | 30.00% |
| NC Cops | 1 | 1,870.00 | 654.50 | 35.00% |
| Wilmington Police Officer's Association Local 1734 | 1 | 89,275.00 | 26,782.50 | 30.03% |
| SUB-TOTAL | 5 | 322,870.00 | 96,954.50 | 30.03% |
| ORGANIZATIONAL DEVELOPMENT, INC. | | | | |
| Cancer Fund of America, Inc. | 2 | 478,952.00 | 191,580.00 | 40.00% |
| Cancer Recovery Foundation of America | 1 | 160,938.00 | 64,555.00 | 40.11% |
| Childhood Leukemia Foundation, Inc. | 1 | 109,021.00 | 43,608.00 | 40.00% |
| Kids Wish Network, Inc. | 1 | 495,946.00 | 198,378.00 | 40.00% |
| Pets and Animals in Distress | 1 | 3,651.00 | 1,460.00 | 39.99% |
| Vietnow National Headquarters | 1 | 81,600.00 | 12,240.00 | 15.00% |
| SUB-TOTAL | 7 | 1,330,108.00 | 511,821.00 | 38.48% |

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REPORTS RECEIVED BETWEEN JULY 1, 2003 AND JUNE 30, 2004**

| SOLICITORS AND CHARITABLE ORGANIZATIONS (SPONSORS) FOR WHICH THEY SOLICITED CONTRIBUTIONS | NO. OF SPONSOR EVENTS | GROSS RECEIPTS | SPONSORS NET SHARE | SPONSORS NET SHARE AS % OF GROSS RECEIPTS |
|--|--------------------------------------|---------------------------|-------------------------------|--|
| OUTREACH ASSOCIATES, INC. formerly THE OUTREACH CENTER | | | | |
| American Association of University Women | 1 | 146,949.00 | 16,281.00 | 11.08% |
| American Society for Prevention of Cruelty to Animals | 2 | 67,081.00 | 21,291.00 | 31.74% |
| Charles Darwin Foundation | 1 | 139,916.00 | 96,806.00 | 69.19% |
| Common Cause | 1 | 476,256.00 | 191,887.00 | 40.29% |
| Dian Fossey Gorilla Fund International, Inc. | 1 | 53,109.00 | 37,629.00 | 70.85% |
| The Interfaith Alliance | 1 | 137,316.00 | 62,445.00 | 45.48% |
| Jane Goodall Inst. for Wildlife Research Education and Conservation | 1 | 226,161.00 | 170,851.00 | 75.54% |
| League of Women Voters | 1 | 147,020.00 | 68,770.00 | 46.78% |
| Servicemembers Legal Defense Network | 2 | 182,869.00 | 84,359.00 | 46.13% |
| Sierra Club | 1 | 2,090,419.00 | 1,331,207 | 63.68% |
| Southern Poverty Law Center | 1 | 336,816.00 | 0.00 | 0.00% |
| Stand For Children | 1 | 27,129.00 | 12,180.00 | 44.90% |
| | | | | |
| SUB-TOTAL | 14 | 4,031,041.00 | 2,093,706.00 | 51.94% |
| | | | | |
| POLICE PUBLICATIONS OF NORTH CAROLINA, INC. | | | | |
| Highway Patrol Chapter of the North Carolina PBA | 1 | 292,798.27 | 56,290.65 | 19.23% |
| | | | | |
| SUB-TOTAL | 1 | 292,798.27 | 56,290.65 | 19.23% |
| | | | | |
| PUBLIC INTEREST COMMUNICATIONS, INC. | | | | |
| African Wildlife Foundation | 1 | 10,585.00 | 0.00 | 0.00% |
| American Civil Liberties Union | 1 | 387,049.00 | 114,228.00 | 29.51% |
| Amnesty International of the U.S.A., Inc. | 1 | 683,918.28 | 356,651.46 | 52.15% |
| Brady Campaign to Prevent Gun Violence | 1 | 481,008.00 | 154,040.86 | 32.02% |
| Brady Center to Prevent Gun Violence | 1 | 81,763.00 | 59,208.67 | 72.41% |
| Christian Appalachian Project | 1 | 264,579.63 | 150,743.48 | 56.97% |
| Common Cause | 1 | 74,147.00 | 10,660.90 | 14.38% |
| Defenders of Wildlife | 1 | 467,622.93 | 69,689.14 | 14.90% |
| Doris Day Animal League | 1 | 114,290.16 | 81,300.43 | 71.14% |
| International Campaign for Tibet | 1 | 80,857.50 | 5,223.45 | 6.46% |

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REPORTS RECEIVED BETWEEN JULY 1, 2003 AND JUNE 30, 2004**

| SOLICITORS AND CHARITABLE ORGANIZATIONS (SPONSORS) FOR WHICH THEY SOLICITED CONTRIBUTIONS | NO. OF SPONSOR EVENTS | GROSS RECEIPTS | SPONSORS NET SHARE | SPONSORS NET SHARE AS % OF GROSS RECEIPTS |
|--|--------------------------------------|---------------------------|-------------------------------|--|
| PUBLIC INTEREST COMMUNICATIONS, INC. (CONT) | | | | |
| Mothers Against Drunk Driving | 1 | 382,198.21 | 248,844.97 | 65.11% |
| National Audubon Society, Inc. | 1 | 11,333.00 | 5,246.16 | 46.29% |
| Public Citizen Foundation | 1 | 245.00 | 0.00% | 0.00% |
| Save the Children Federation, Inc. | 1 | 85,021.00 | 65,156.72 | 76.64% |
| Southern Poverty Law Center | 1 | 197,544.11 | 75,135.10 | 38.03% |
| U.S. Ski Team Foundation | 1 | 108,830.00 | 63,280.80 | 58.15% |
| The Wilderness Society | 1 | 76,711.00 | 21,368.17 | 27.86% |
| World Wildlife Fund, Inc. | 1 | 821,124.23 | 295,310.38 | 35.96% |
| | | | | |
| SUB-TOTAL | 18 | 4,328,827.05 | 1,776,088.69 | 41.03% |
| REESE TELESERVICES, INC. | | | | |
| Children's Wish Foundation International, Inc. | 2 | 54,332.00 | 13,621.00 | 25.07% |
| National Caregiving Foundation | 1 | 300.00 | 53.00 | 17.67% |
| | | | | |
| SUB-TOTAL | 3 | 54,632.00 | 13,674.00 | 25.03% |
| SAMUEL JAMES AVERY | | | | |
| Catawba River Baptist Association | 1 | 28,000.00 | 16,908.00 | 60.39% |
| Hickory Christian Academy | 1 | 284,000.00 | 269,000.00 | 94.72% |
| The Library Foundation of Burke County | 1 | 37,494.59 | 18,493.29 | 49.32% |
| | | | | |
| SUB-TOTAL | 3 | 349,494.59 | 304,401.29 | 87.10% |

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|--|--------------------------------------|---------------------------|-------------------------------|--|
| SHARE GROUP, INC. | | | | |
| AFS-USA, Inc. | 2 | 423,496.00 | 274,761.00 | 64.88% |
| American Civil Liberties Union, Inc. | 1 | 560,979.00 | 269,341.00 | 48.01% |
| American Farmland Trust | 1 | 95,305.00 | 15,895.00 | 16.68% |
| American Foundation for AIDS Research/AmFAR | 1 | 186,756.00 | 101,480.00 | 54.34% |
| American Friends Service Committee | 1 | 340,788.00 | 290,195.00 | 85.15% |
| American Rivers, Inc. | 1 | 66,854.00 | 28,241.00 | 42.24% |
| American Society for the Prevention of Cruelty to Animals | 1 | 439,680.00 | 145,802.00 | 33.16% |
| Amnesty International USA, Inc. | 1 | 155,506.00 | 116,369.00 | 74.83% |
| Brady Campaign to Prevent Gun Violence | 1 | 171,362.00 | 62,524.00 | 36.49% |
| Bread for the World, Inc. | 1 | 306,660.00 | 159,802.00 | 52.11% |
| The Center for Victims of Torture | 1 | 34,974.00 | 10,145.00 | 29.01% |
| Children International | 1 | 118,199.00 | 49,283.00 | 41.69% |
| Defenders of Wildlife | 1 | 224,604.00 | 89,911.00 | 40.03% |
| Environmental Defense, Inc. | 1 | 569,040.00 | 262,018.00 | 46.05% |
| Foundation For National Progress | 1 | 43,857.00 | 15,671.00 | 35.73% |
| Gay & Lesbian Alliance Against Defamation (GLAAD) | 1 | 111,950.00 | 23,638.00 | 21.11% |
| Human Rights Campaign, Inc. | 1 | 1,014,974.00 | 458,656.00 | 45.19% |
| The Humane Society of the United States | 1 | 1,031,103.00 | 0.00 | 0.00% |
| International Rescue Committee, Inc. | 1 | 172,206.00 | 115,435.00 | 67.03% |
| Jane Goodall Inst for Wildlife Research, Education and Conservation | 1 | 81,998.00 | 29,431.00 | 35.89% |
| Lambda Legal Defense and Education Fund | 1 | 134,128.00 | 83,706.00 | 62.41% |
| League of Women Voters | 1 | 188,264.00 | 133,714.00 | 71.02% |
| NARAL, Pro choice America, Inc. | 1 | 891,600.00 | 537,591.00 | 60.30% |
| National Association for the Advancement of Colored People | 1 | 95,363.00 | 38,858.00 | 40.75% |
| National Audubon Society, Inc. | 1 | 184,907.00 | 84,385.00 | 45.64% |
| National Breast Cancer Coalition | 1 | 81,588.00 | 8,672.00 | 10.63% |
| National Council of La Raza | 1 | 11,750.00 | 0.00 | 0.00% |
| National Gay and Lesbian Task Force | 1 | 140,390.00 | 103,909.00 | 74.01% |
| National Organization for Women | 1 | 713,054.00 | 319,775.00 | 44.85% |
| National Parks and Conservation Association | 1 | 224,476.00 | 70,318.00 | 31.25% |
| National Wildlife Federation | 1 | 483,786.00 | 108,515.00 | 22.43% |

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|--|--------------------------------------|---------------------------|-------------------------------|--|
| SHARE GROUP, INC. (Cont.) | | | | |
| National Women's Health Network | 1 | 24,887.00 | 1,972.00 | 7.92% |
| Native American Rights Fund, Inc. | 1 | 35,665.00 | 16,722.00 | 46.89% |
| People for the Ethical Treatment of Animals (PETA) | 1 | 166,472.00 | 0.00 | 0.00% |
| Population Connection | 2 | 180,667.00 | 60,906.00 | 33.71% |
| Religious Coalition for Reproductive Choice | 1 | 22,613.00 | 5,330.00 | 23.57% |
| United States Fund for UNICEF | 1 | 764,515.00 | 406,969.00 | 53.23% |
| The Wilderness Society | 1 | 423,254.00 | 201,753.00 | 47.67% |
| World Wildlife Fund | 1 | 116,856.00 | 0.00 | 0.00% |
| SUB-TOTAL | 41 | 11,034,526.00 | 4,701,693.00 | 42.61% |
| STAGE DOOR MUSIC PRODUCTIONS, INC. | | | | |
| Carteret County F.O.P., Lodge #77 | 2 | 51,157.00 | 20,462.80 | 40.00% |
| Crystal Coast Professional Fire Fighters & Paramedics Assn. #4124 | 1 | 8,930.00 | 5,000.00 | 55.99% |
| Kinston Fire Fighters Association # 3015 | 1 | 19,170.00 | 7,668.00 | 40.00% |
| Onslow/Pender F.O.P. Lodge 68 | 1 | 59,855.00 | 23,942.00 | 40.00% |
| SUB-TOTAL | 5 | 139,112.00 | 57,072.80 | 41.03% |
| SUMMIT PRODUCTIONS | | | | |
| Anderson Creek E.M.S. | 1 | 15,802.00 | 8,246.00 | 52.18% |
| Arrington Volunteer Fire Department | 1 | 4,656.00 | 2,476.00 | 53.18% |
| Bath Community Rescue | 1 | 11,396.00 | 6,183.00 | 54.26% |
| Bear Creek V.F.D. | 1 | 17,600.00 | 9,810.00 | 55.74% |
| Belfast Volunteer Fire Department | 1 | 16,634.52 | 8,721.02 | 52.43% |
| Bellarthur Volunteer Fire Department | 2 | 22,277.00 | 11,677.50 | 52.42% |
| Bethany Volunteer Fire Department | 1 | 6,994.00 | 3,616.50 | 51.71% |
| Broad & Gales Creek E.M.S. | 1 | 15,865.00 | 8,360.00 | 52.69% |
| Cape Carteret Fire & Rescue | 1 | 22,025.00 | 11,538.50 | 52.39% |
| Cedar Creek Fire Department | 1 | 3,352.00 | 1,764.50 | 52.64% |
| Ceffo Volunteer Fire & Rescue | 1 | 10,772.00 | 5,599.00 | 51.98% |

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|--|--------------------------------------|---------------------------|-------------------------------|--|
| SUMMIT PRODUCTIONS (CONT) | | | | |
| Chocowinity Fire Department | 1 | 21,941.00 | 12,054.00 | 54.94% |
| Clayton Area Rescue | 1 | 135,351.96 | 70,584.96 | 52.15% |
| Clement Fire Department | 1 | 11,323.00 | 5,935.50 | 52.42% |
| Cotton Volunteer Fire Department | 1 | 7,250.00 | 3,722.50 | 51.34% |
| Eastover Volunteer Fire Department | 1 | 6,489.00 | 3,349.00 | 51.61% |
| Elevation Volunteer Fire Department | 1 | 8,497.00 | 4,377.00 | 51.51% |
| Elm City – Toisnot Volunteer Fire Department | 2 | 23,763.20 | 12,547.20 | 52.80% |
| Elm City Emergency Services | 1 | 15,861.00 | 8,349.00 | 52.64% |
| Elroy Volunteer Fire Department | 1 | 19,839.21 | 10,684.21 | 53.85% |
| Falkland Rescue Squad | 1 | 11,926.00 | 6,736.50 | 56.49% |
| Farmville Fire Department | 1 | 12,582.00 | 6,744.50 | 53.60% |
| 50-210 Fire Department | 1 | 41,087.00 | 21,294.00 | 51.83% |
| Fremont Rescue Squad | 1 | 24,737.00 | 13,136.50 | 53.10% |
| Goldsboro Rescue Squad | 1 | 27,439.00 | 14,490.00 | 52.81% |
| Grantsboro – Silverhill Volunteer Fire Department | 1 | 3,692.00 | 1,997.00 | 54.09% |
| Hampstead Volunteer Fire Department | 1 | 21,335.00 | 11,303.50 | 52.98% |
| Heartsease Volunteer Fire Department | 1 | 4,115.00 | 2,210.00 | 53.71% |
| Kenly E.M.S. | 1 | 19,397.00 | 10,114.50 | 52.14% |
| Lafayette Village Fire Department | 1 | 7,895.00 | 4,120.00 | 52.18% |
| Mar Mac Fire Department | 1 | 11,539.50 | 6,191.50 | 53.65% |
| Meadow Fire Department | 1 | 5,528.00 | 2,863.00 | 51.79% |
| Micro Rescue Squad | 1 | 14,175.00 | 7,345.00 | 51.82% |
| Mt. Pleasant Rescue Squad | 1 | 19,617.00 | 10,437.00 | 53.20% |
| Nakina Fire & Rescue | 1 | 4,194.00 | 2,249.00 | 53.62% |
| New Hope Volunteer Fire Department | 1 | 9,703.00 | 5,068.00 | 52.23% |
| Newton Grove Rescue Squad | 1 | 5,280.00 | 2,765.00 | 52.37% |
| Ogden Volunteer Fire & Rescue | 1 | 92,624.00 | 50,075.00 | 54.06% |

**DETAILED SUMMARY OF PROFESSIONAL SOLICITORS ACTIVITIES IN NORTH CAROLINA AS REPORTED ON FINAL ACCOUNTING
REPORTS RECEIVED BETWEEN JULY 1, 2003 AND JUNE 30, 2004**

| SOLICITORS AND CHARITABLE ORGANIZATIONS (SPONSORS) FOR WHICH THEY SOLICITED CONTRIBUTIONS | NO. OF SPONSOR EVENTS | GROSS RECEIPTS | SPONSORS NET SHARE | SPONSORS NET SHARE AS % OF GROSS RECEIPTS |
|--|--------------------------------------|---------------------------|-------------------------------|--|
| SUMMIT PRODUCTIONS (CONT) | | | | |
| Otway Fire & Rescue | 1 | 9,386.40 | 5,126.40 | 54.62% |
| Pamlico Beach Fire & Rescue | 1 | 3,890.00 | 2,054.50 | 53.59% |
| Patetown Volunteer Fire Department | 1 | 4,685.00 | 2,482.50 | 52.99% |
| Polly Watson Fire Department | 1 | 2,590.00 | 1,335.00 | 51.54% |
| Princeton Rescue Squad | 1 | 21,625.00 | 11,022.50 | 50.97% |
| Richlands Volunteer Rescue Squad | 1 | 23,157.00 | 12,368.50 | 53.41% |
| Rolesville E.M.S. | 1 | 29,747.00 | 15,577.00 | 52.36% |
| Silver Lake Volunteer Fire Department | 2 | 20,309.00 | 10,780.00 | 53.08% |
| Sloop Point Volunteer Fire Department | 1 | 16,032.00 | 8,632.00 | 53.84% |
| Sneads Ferry Rescue | 1 | 17,701.00 | 9,270.50 | 52.37% |
| Stony Hill Fire Department | 1 | 14,621.00 | 7,631.00 | 52.19% |
| Stony Point Fire Department | 1 | 18,706.00 | 9,729.00 | 52.01% |
| Sunset Harbor - Zion Hill Fire Department | 1 | 2,034.00 | 1,064.00 | 52.31% |
| Surf City Fire Department | 1 | 4,954.00 | 2,619.00 | 52.87% |
| Swansboro E.M.S. | 1 | 29,335.00 | 15,732.50 | 53.63% |
| Thanksgiving Volunteer Fire Department | 1 | 8,762.00 | 4,554.50 | 51.98% |
| Township - 7 Rescue 20 | 1 | 29,141.00 | 15,488.50 | 53.15% |
| Triangle Volunteer Fire Department | 1 | 4,715.00 | 2,426.00 | 51.45% |
| Vanceboro Rescue Squad | 1 | 17,617.00 | 9,247.00 | 52.49% |
| Vander Fire Department | 2 | 18,945.00 | 9,952.50 | 52.53% |
| Wendell Rescue Squad | 1 | 38,340.50 | 20,544.00 | 53.58% |
| Wildwood Fire Department | 1 | 12,655.00 | 7,131.00 | 56.35% |
| Youngsville E.M.S. | 1 | 34,591.00 | 18,753.00 | 54.21% |
| Zebulon E.M.S. | 1 | 19,349.00 | 10,203.00 | 52.73% |
| | | | | |
| SUB-TOTAL | 66 | 1,137,442.29 | 602,459.29 | 52.97% |

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| SOLICITORS AND CHARITABLE ORGANIZATIONS (SPONSORS) FOR WHICH THEY SOLICITED CONTRIBUTIONS | NO. OF SPONSOR EVENTS | GROSS RECEIPTS | SPONSORS NET SHARE | SPONSORS NET SHARE AS % OF GROSS RECEIPTS |
|--|--------------------------------------|---------------------------|-------------------------------|--|
| TARGET MARKETTEAM, INC. | | | | |
| American Diabetes Association | 1 | 259,345.85 | 184,135.85 | 71.00% |
| American Kidney Fund, Inc. | 1 | 21,635.38 | 14,710.38 | 67.99% |
| The Susan G. Komen Breast Cancer Foundation, Inc. | 1 | 74,755.65 | 59,505.53 | 79.60% |
| United States Fund for UNICEF | 1 | 279,344.79 | 198,334.79 | 71.00% |
| | | | | |
| SUB-TOTAL | 4 | 635,081.67 | 456,686.55 | 71.91% |
| TELE-DATA SERVICES, INC. | | | | |
| International Christian Media | 1 | 185,943.65 | 80,609.02 | 43.35% |
| Judicial Watch | 1 | 155,043.00 | 80,187.33 | 51.72% |
| | | | | |
| SUB-TOTAL | 2 | 340,986.65 | 160,796.35 | 47.16% |
| TELEFUND, INC. | | | | |
| American Society For The Prevention of Cruelty to Animals, Inc. | 1 | 929,230.19 | 227,151.19 | 24.45% |
| Amnesty International | 1 | 753,931.25 | 430,086.25 | 57.05% |
| AOPA Air Safety Foundation | 1 | 997,631.00 | 702,265.00 | 70.39% |
| Brady Campaign to Prevent Gun Violence | 1 | 46,307.00 | 9,456.50 | 20.42% |
| EarthJustice | 1 | 232,472.87 | 86,774.82 | 37.33% |
| Foundation for National Progress | 1 | 252,138.69 | 175,169.54 | 69.47% |
| Human Rights Campaign, Inc. | 1 | 575,858.33 | 24,779.73 | 4.30% |
| International Rescue Committee | 1 | 52,350.00 | 31,677.45 | 60.51% |
| NOW Legal Defense Education Fund | 1 | 30,619.00 | 15,318.80 | 50.03% |
| The Ocean Conservancy | 1 | 47,913.00 | 27,592.05 | 57.59% |
| People for the American Way | 1 | 783,435.27 | 230,052.61 | 29.36% |
| People for the Ethical Treatment of Animals | 1 | 279,457.00 | 118,960.16 | 42.57% |
| Planned Parenthood Action Fund, Inc. | 1 | 66,295.00 | 34,903.00 | 52.65% |
| Planned Parenthood Federation of America | 1 | 497,212.00 | 224,241.40 | 45.10% |

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|--|--------------------------------------|---------------------------|-------------------------------|--|
| TELEFUND, INC. | | | | |
| Public Citizen Foundation, Inc. | 1 | 520.00 | 428.70 | 82.44% |
| Public Citizen, Inc. | 1 | 1,745.00 | 491.70 | 28.18% |
| Sierra Club | 1 | 579,865.00 | 229,505.00 | 39.58% |
| United States Association for UNHCR | 1 | 7,042.00 | 0.00 | 0.00% |
| SUB-TOTAL | 18 | 6,134,022.60 | 2,568,853.90 | 41.88% |
| TELE-RESPONSE CENTER, INC. | | | | |
| March of Dimes | 2 | 4,974,553.00 | 3,431,700.00 | 68.99% |
| Miracle Flights for Kids, Inc. | 1 | 1,418,259.92 | 240,003.00 | 16.92% |
| SADD, Inc. | 1 | 2,677,485.35 | 990,885.80 | 37.01% |
| SUB-TOTAL | 4 | 9,070,298.27 | 4,662,588.80 | 51.41% |
| TREASURE STATE DEVELOPMENT CORPORATION | | | | |
| National Right to Life Committee, Inc. | 1 | 86,477.50 | 57,939.92 | 67.00% |
| North Carolina Right to Life | 1 | 44,287.60 | 28,786.94 | 65.00% |
| SUB-TOTAL | 2 | 130,765.10 | 86,726.86 | 66.32% |
| UNITED CALLING, INC. | | | | |
| Junior Police Academy | 1 | 15,868.60 | 1,904.23 | 12.00% |
| Police Protective Fund, Inc. | 1 | 413,097.79 | 49,571.73 | 12.00% |
| SUB-TOTAL | 2 | 428,966.39 | 51,475.96 | 12.00% |
| UNIVISION MARKETING GROUP, INC. | | | | |
| American Lebanese Syrian Associated Charities –ALSAC/ST.JUDE | 1 | 109,948.66 | 87,002.84 | 79.13% |
| SUB-TOTAL | 1 | 109,948.66 | 87,002.84 | 79.13% |

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|--|--------------------------------------|---------------------------|-------------------------------|--|
| GRAND TOTAL | 504 | 145,594,969.64 | 80,150,467.34 | 55.05% |
| Lowest Percent of Gross or Net to Charity or Sponsor | | | | 0.00% |
| Highest Percent of Gross or Net to Charity or Sponsor | | | | 96.62% |
| Average Percent of Gross or Net to Charity or Sponsor | | | | 55.05% |

*Gross Receipts represents a
\$170,568,903.76 decrease over 2002-2003*

*Sponsors Net Share represents a
\$86,303,121.57 decrease over 2002-2003*

*Sponsors Net Share as a percentage
of Gross Receipts (55.05 %)
represents an increase over the
2002-2003 average (52.65%)*